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Home News

Winter issue 2019



Tips for Winter Home Showings

The business of real estate doesn't stop in the winter months, especially for those who want to get in ahead of the busy spring market. If you're thinking of listing your home for sale this winter, here are some tips to keep in mind to show off your home to maximum advantage.

- **Safety first.** Keep your driveway, steps and walkways free of ice and snow at all times.
- **Clear the decks!** If your deck or patio is snow covered, clear a large enough portion so viewers can see its condition. Mark perimeters if not easily visible.
- **Let there be light.** Ample lighting inside and out, should be left on even for daytime appointments. Your showing may not conclude until dark.
- **Memories of summer.** If you have photos of your garden or backyard in summer, consider displaying them near walkouts to help visitors imagine the effect.
- **Create a warm atmosphere.** Show your fireplace works with a welcoming fire.

For a more ideas on how to showcase your home during the winter months, talk to your local *Coldwell Banker* professional.



Positive national forecast for 2019

The Canadian real estate market is predicted to hold steady in 2019, with national sale prices on the rebound, according to the latest industry forecasts.

The latest Canadian Real Estate Association (CREA) MLS® sales forecast predicts that national sales activity will remain little changed from 2018 levels. Residential sales activity in Canada is expected to reach 456,200 units this year.

The national average price is forecast to rebound by 1.7% in 2019 to reach \$496,800, says CREA.

Of course, this is just 'the big picture' on the national front. Home prices can vary dramatically between regions, within neighbourhoods and even on the same street. For a more detailed look at sales activity and resale prices in your area, contact your local *Coldwell Banker* real estate professional.



Prepare Your Home for an Emergency

The winter season brings harsh weather conditions that may catch some homeowners unprepared. The Government of Canada recommends that you be prepared to take care of yourself and your family for a minimum of 72 hours in an emergency. Here are some of the recommended items to have on hand at all times.

- **Drinking Water** – at least 2 litres/person/day
- **Food** – non-perishable and don't forget a manual can-opener & utensils
- **Flashlight & Radio** – crank or battery-operated (and extra batteries)
- **Prescription medications** – don't forget your pet's meds too
- **First aid kit** – keep supplies in a central area and let your family know

For more information, visit the government website

www.getprepared.gc.ca



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